

## >> SAIC MOTOR

SAIC Motor is the largest auto company on China's A-share market (Stock Code: 600104.SH) with a total equity of 11.683 billion shares. SAIC Motor is striving to grasp the development trend of the industry, accelerate innovation and transformation, and grow into a comprehensive provider of auto products and mobility services from a traditional manufacturing enterprise.

In 2019, total annual sales of SAIC Motor reached 6.238 million units, with a domestic market share of 22.7%. While maintaining the leading position in the domestic auto market, its sales of new energy vehicles reached 185,000 units, achieving a YOY growth of 30.4% and keeping the momentum of rapid growth. Whole vehicle export and overseas sales reached 350,000 units, achieving a YOY growth of 26.5%, ranking the first among domestic auto groups.

## >> SAIC MAXUS

SAIC MAXUS Automotive Co. Ltd (hereinafter as referred to as "SAIC MAXUS") is a wholly-owned subsidiary of SAIC MOTOR CORPORATION LIMITED. Established on 21st March, 2011, the company is located at No.2500 Jungong Road in Shanghai. With a registered capital of 3.794 billion RMB, it owns Wuxi branch, Nanjing branch, SAIC MAXUS Motor Home Science & Technology Co., Ltd, Wuxi Shenlian Special Purpose Vehicle Co., Ltd, SAIC MAXUS Sales and Services Co., Ltd.

Products matrix of "SAIC MAXUS" brand includes MPV, SUV, RV, wide-bodied light passenger vehicle, pick-up and other passenger and commercial vehicles as well as light and medium size van and various special purpose vehicles under "SAIC Yuejin" brand. The company has an annual capacity of 200,000; Nanjing production base is responsible for producing "SAIC Yuejin" light and medium size cargo van with an annual capacity of 100,000; Liyang production base is the world's largest motor home manufacture with an production capacity exceeding 25,000. The company has also set up production bases in Malaysia and Thailand.

As an international brand of SAIC Motor, SAIC MAXUS is honored to have served the Youth Olympics, APEC, G20 and other high-level international conferences with its state-guest-level quality. In terms of overseas market, products of SAIC MAXUS cover 48 countries and regions in the world with Australia, New Zealand, UK, Ireland and other developed countries contributing most to overseas sales, SAIC MAXUS is becoming a Chinese brand marching towards the world."

Adhering to its core brand value of "Technology, Trust, Ambition", SAIC MAXUS initiated the C2B business model in the automobile industry which allows real-time, online and transparent interaction with users along the entire value chain and customized production as well as intelligent manufacturing. Through business model and commercial model innovation, SAIC MAXUS dedicates to be "driven by users, providing automobile products and lifestyle service with global competitiveness and creating value for users."

**Showcase brand image and  
go with the future**

**Rooted in the world stage and  
achieve global network**